**Listing and Negotiating Your Oakworth Capital Inc. Stock Trade on BancList.com**

1. Choose “Create New Listing” on your home page to buy or sell shares.
2. BancList requires users to input a desired purchase or sell price. Many of our shareholders desire an auction bid/ask format. You should assume that the desired purchase or sell price is a starting point as you are free to bid/ask whatever price you desire.
3. Negotiation occurs via the “Message” application (see the menu bar on the far-left side of the screen). A seller or purchaser may have conversations with multiple parties at the same time in order to negotiate his/her most favorable trade.
4. If you see a large block of shares for sale, don’t be afraid to bid on a part of it. Blocks are often sold to multiple persons.
5. Your listing duration choices are 7 days and 90 days. It is usually best to choose 90 days and adjust later if your negotiation is successful.
6. While there are several choices for class of stock, Oakworth only has issued common stock.
7. Oakworth Capital and its personnel are strictly prohibited from providing advice on pricing or from being involved in the negotiation of its shares on behalf of individuals other than themselves.